

SALES REPRESENTATIVE JOB DESCRIPTION Business in South Africa (BISA)

JOB TITLE: Freelance Agent BISA /Sales Representative

GENERAL SUMMARY: The Agent undertakes as part of its business the introduction and the promotion of the sale of services in relation to perform intake interviews, extending the network of BISA and selling advertisements.

DETAILS OF FUNCTION:

- Initiate and perform intake interviews requested and assigned by the back office of BISA.
- Promoting BISA as the ideal reliable business network for doing business with and in South Africa.
- Promoting and selling advertisements.

REPORTING:

Reports directly to the Principle (CEO BISA).

TERRITORY:

The service(s) shall be assigned to and be promoted by the Agent depending on the country/area he/she lives in. BISA grants exclusivity to the Agent, which means that it undertakes not to appoint other Agents within the determined territory for the duration of the contract.

SALARY:

The salary of the freelance Agent is based on commission only. The commission shall be calculated on the net amount of the sale invoiced by BISA to the customers, clear of any additional charges and of all taxes of any kind, and provided that such additional charges and taxes are separately stated in the invoice. The commission for the Agent is between 25% and 50% of the net amount of the sale invoiced depending on experience, skills and targets.

The Agent will have to meet the annual minimum orders objectives set out in agreement with BISA.